

October 2020

# REAL ESTATE

MARKET WATCH - Hamilton, Halton, Niagara, Toronto

## Numbers up across the board.



Torontonians continue to abandon the downtown core to move into the suburbs causing a domino effect across Southern Ontario. Residents as far away as Fort Erie have seen the impact of GTA buyers in the market.

On top of the real estate, shopping lists include more square footage, more green space, home office and a gym!

While most of the homes in the GTA are upwards of \$1,000,000, Ontarians could choose to move away from the city and buy much more affordable homes.

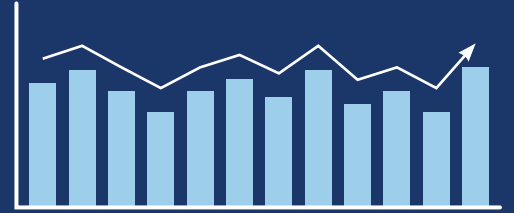
Residential home sales activity recorded through the MLS® system for The Niagara Association of REALTORS® (NAR) totaled 911 units in September 2020. This was an increase of 57.1% from September 2019.

REALTORS® listed 1,156 residential properties in Niagara jurisdiction last month, an increase of 9.6% compared to September 2019. The average days it took to sell a home in September was 31 days, compared to 44 days in September 2019.

For more market news, stats and updates, listen to the Niagara Real Estate show Saturday mornings at 10:00am on NewsTalk 610 CKTB, hosted by Tim Dennis, Rob Golfi and Phil Golfi!

## MLS® Resident Market Activity

For Toronto, Hamilton, Burlington & Niagara Areas (Sept. 2020)



HAMILTON	NUMBER OF SALES		AVERAGE SALE PRICE	
	2020	2019	2020	2019
Ancaster	100	46	\$928,460	\$818,136
Dundas	39	31	\$786,841	\$653,841
Flamborough	35	20	\$1,043,101	\$703,770
Glanbrook	65	45	\$721,549	\$616,564
Hamilton Centre	138	86	\$495,521	\$388,389
Hamilton East	110	83	\$504,653	\$443,414
Hamilton Mountain	247	180	\$590,300	\$490,440
Hamilton West	66	47	\$599,361	\$460,172
Stoney Creek	200	116	\$707,044	\$624,296
Waterdown	56	38	\$784,404	\$671,301
HALTON	NUMBER OF SALES		AVERAGE SALE PRICE	
	2020	2019	2020	2019
Burlington	386	263	\$910,892	\$771,963
Oakville	276	195	\$1,541,775	\$1,194,669
NIAGARA	NUMBER OF SALES		AVERAGE SALE PRICE	
	2020	2019	2020	2019
Fonthill/Pelham	40	18	\$720,633	\$541,161
Fort Erie	113	48	\$549,442	\$401,066
Grimsby	69	49	\$709,324	\$556,976
Lincoln	50	30	\$683,893	\$503,963
Niagara Falls	180	110	\$531,039	\$435,764
Niagara-On-The-Lake	48	24	\$993,017	\$716,458
Port Colborne/Wainfleet	50	37	\$532,924	\$498,908
Smithville	15	11	\$580,719	\$538,391
St. Catharines	238	175	\$523,697	\$453,861
Thorold	57	39	\$501,464	\$418,228
Welland	119	80	\$481,135	\$408,099
GTA	NUMBER OF SALES		AVERAGE SALE PRICE	
	2020	2019	2020	2019
Toronto & surrounding areas	11,083	7,791	\$960,772	\$842,421

## #1 TEAM IN HAMILTON, HALTON AND NIAGARA\*

IN COMBINED SALES, ACROSS ALL BROKERAGES



#7 RE/MAX Team in the World!

Outstanding Agents. Exceptional Results.

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\*Based on total combined unit sales in RAHB & NAR 2019 and Jan 1 to Sept. 30, 2020. Not intended to solicit properties currently for sale.

502  
501  
500  
499  
498

# HOMES SOLD THIS YEAR AND COUNTING!

**GOLFI GETS IT SOLD**

8 Ephemio Court West Lincoln	70 Chicory Crescent St. Catharines	22 Martha Court Welland	1454 Line Road Niagara Falls	519 Sugar Hill Port Colborne	2801 Twenty Road Jordan
72 Jefferson St. Catharines	74 Gage Niagara Falls	68 Welland	Dor Road St. Catharines	Avenue Welland	Emmett Road St. Catharines
101 Rolling Acres Drive Welland	138 Thorold	11 Aaron Trail Welland	7181 Adams Avenue Niagara Falls		
18 Westbury Drive St. Catharines	8249 Catalina Street Niagara Falls	76 Second Street Welland	8162 Pinellas Park Drive Niagara Falls	85 Glen Park Road St. Catharines	475+ More 45 Elmwood Avenue Welland

## GUARANTEED!\*

At A Price Acceptable To You or I'll Buy It!  
\*Seller and Rob must agree on price and terms.



**Rob Golfi**  
Sales Representative

**CONTACT US  
TODAY!**



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