

October 2020

REAL ESTATE

MARKET WATCH - Hamilton, Halton, Niagara, Toronto

Numbers up across the board.



Torontonians continue to abandon the downtown core to move into the suburbs causing a domino effect across Southern Ontario. Residents as far away as Fort Erie have seen the impact of GTA buyers in the market.

On top of the real estate, shopping lists include more square footage, more green space, home office and a gym!

While most of the homes in the GTA are upwards of \$1,000,000, Ontarians could choose to move away from the city and buy much more affordable homes.

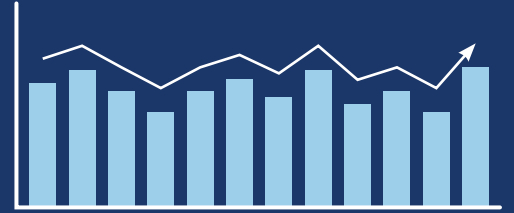
The REALTORS® Association of Hamilton-Burlington (RAHB) reported 1,751 sales of residential properties located within the RAHB market area were processed through the Multiple Listing Service® (MLS®) System in September 2020.

Sales are up 37.67 per cent over last month and up 53.9 per cent over September of last year. New listings are up 32.67 per cent over August 2020 and up 8.5 per cent over last September. The average price for residential properties was \$721,354, which is up 3.8 per cent from last month and up 19.8 per cent from September 2019. The number of active listings for the month was down 40.4 per cent over last year.

For more market news, stats and updates, listen to the Hamilton Real Estate show Saturday mornings at 9:00am on CHML900, hosted by Rick Zamperin, Rob Golfi, and Phil Golfi!

MLS® Resident Market Activity

For Toronto, Hamilton, Burlington & Niagara Areas (Sept. 2020)



HAMILTON	NUMBER OF SALES		AVERAGE SALE PRICE	
	2020	2019	2020	2019
Ancaster	100	46	\$928,460	\$818,136
Dundas	39	31	\$786,841	\$653,841
Flamborough	35	20	\$1,043,101	\$703,770
Glanbrook	65	45	\$721,549	\$616,564
Hamilton Centre	138	86	\$495,521	\$388,389
Hamilton East	110	83	\$504,653	\$443,414
Hamilton Mountain	247	180	\$590,300	\$490,440
Hamilton West	66	47	\$599,361	\$460,172
Stoney Creek	200	116	\$707,044	\$624,296
Waterdown	56	38	\$784,404	\$671,301
HALTON	NUMBER OF SALES		AVERAGE SALE PRICE	
	2020	2019	2020	2019
Burlington	386	263	\$910,892	\$771,963
Oakville	276	195	\$1,541,775	\$1,194,669
NIAGARA	NUMBER OF SALES		AVERAGE SALE PRICE	
	2020	2019	2020	2019
Fonthill/Pelham	40	18	\$720,633	\$541,161
Fort Erie	113	48	\$549,442	\$401,066
Grimsby	69	49	\$709,324	\$556,976
Lincoln	50	30	\$683,893	\$503,963
Niagara Falls	180	110	\$531,039	\$435,764
Niagara-On-The-Lake	48	24	\$993,017	\$716,458
Port Colborne/Wainfleet	50	37	\$532,924	\$498,908
Smithville	15	11	\$580,719	\$538,391
St. Catharines	238	175	\$523,697	\$453,861
Thorold	57	39	\$501,464	\$418,228
Welland	119	80	\$481,135	\$408,099
GTA	NUMBER OF SALES		AVERAGE SALE PRICE	
	2020	2019	2020	2019
Toronto & surrounding areas	11,083	7,791	\$960,772	\$842,421

#1 TEAM IN HAMILTON*

ACROSS ALL BROKERAGES



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*Based on unit sales in RAHB 2019 and Jan 1 to Sept. 30, 2020. Not intended to solicit properties currently for sale.

502
501
499
498

HOMES SOLD THIS YEAR AND COUNTING!

GOLFI GETS IT SOLD

 28 Celano Drive Waterdown	 11 O'Leary Drive Ancaster	 107 Fairington Crescent Hamilton	 219 Stinson Avenue Mount Hope	 10 Briarwood Crescent Hamilton	 87 Barnesdale Boulevard Hamilton
 925 Garth Street Hamilton	 727 Mount Pleasant Street Hamilton	 376 Appleton Street Hamilton	 777 Court #50 Hamilton	 Meridale Road W #13 Hamilton	
 121 Irwin Avenue Ancaster	 376 Appleton Street Hamilton	 66 Brookheath Lane Hamilton	 90 Mercer Street Dundas		
 85 Cornerstone Drive Stoney Creek	 15 Derby Street #20 Hamilton	 87 Hugill Way Waterdown	 38 Whiterock Avenue Mount Hope	 150 Gateshead Crescent #89 Stoney Creek	 990 Golf Links Road #203 Ancaster

475+
More

GUARANTEED!*

At A Price Acceptable To You or I'll Buy It!
*Seller and Rob must agree on price and terms.



Rob Golfi
Sales Representative

**CONTACT US
TODAY!**



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The **GOLFI TEAM** RE/MAX®

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